



PROMARK WORKFORCE MANAGEMENT

# ProMark for SAP



## PROMARK INTEGRATION FOR SAP

ProMark is a specialised Workforce Management solution delivering functionality that complements the larger Human Capital Management (HCM) and Enterprise Resource Planning (ERP) suites. Thus, integration is at the core of our offering.

To support our customers on their modernisation journey towards the new SAP cloud offerings, ProMark has been developed to be a natural part of these solutions and is therefore available on SAP Store. With certified integration with SAP SuccessFactors, SAP HCM and SAP ERP, ProMark can deliver a completely optimised end to end business solution.



# ProMark for SAP

## SHARING VALUABLE DATA

### ENHANCING THE VALUE OF YOUR SAP SOLUTIONS

ProMark is a specialised Workforce Management (WFM) solution. By sharing time, absence and task-related data with e.g. HR, payroll and ERP systems through standard integrations, valuable information becomes available when needed – regardless of the technical platform.

## CERTIFIED INTEGRATION

ProMark has certified integration with:

- SAP HCM
- SAP SuccessFactors
- SAP ERP

**SAP® Certified**  
Integration with Cloud Solutions

**SAP® Certified**  
Integration with SAP Applications

**SAP® Certified**  
Integration with SAP S/4HANA®

## OPTIMISED BUSINESS PROCESS WORKFLOW

ProMark is available as a native cloud solution on SAP Store with built-in integration to SAP SuccessFactors. In addition, there are other types of integration with ProMark if some systems still run on-premise. In that way, ProMark can be part of a completely optimised business process workflow, regardless if the solution is in the cloud or on-premise.



## EXTENSIVE KNOWLEDGE FROM COMPLEX LABOUR MARKETS

### PROMARK WORKFORCE MANAGEMENT OFFERING

ProMark stands on a 40-year foundation of extensive Workforce Management knowledge gathered in some of the most complex labour agreement markets in Europe.

## ADVANCED WFM FUNCTIONALITY COMPLEMENTING THE SAP SUITE

With ProMark, companies will get advanced Workforce Management functionality that complements their SAP suite, including:

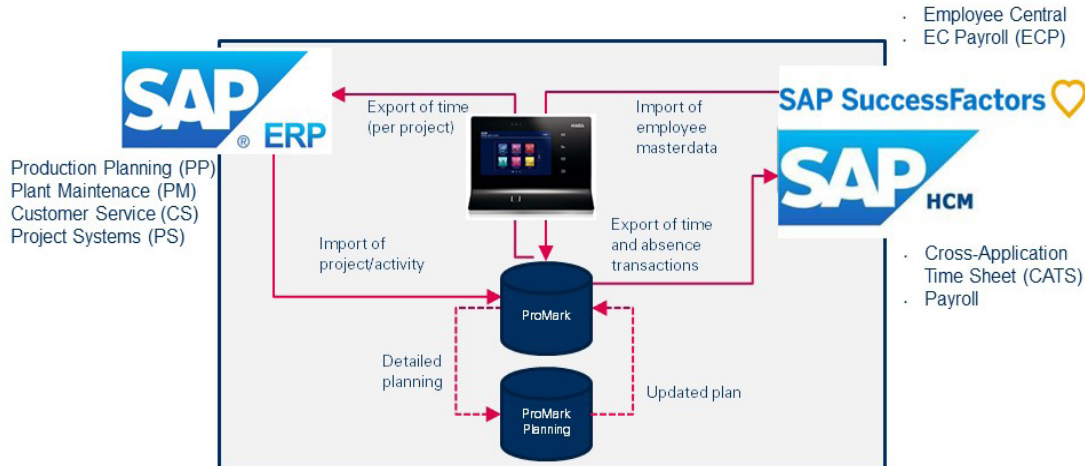
- Collection of validated time & attendance data with configuration according to the company's union and local agreements, including smooth handling of deviations. This forms the complete payroll basis for all types of employees (blue collar/white collar)
- Advanced management of holiday and sickness according to current rules, including automated work processes
- Combined time and job/project registration enables the company to track that all worked hours are accounted for and provides an overview of progress on orders and capacity in real time
- Employee scheduling and staff roster planning with re-planning at detailed levels, including opportunity for teams to plan their working time themselves
- Standard user interfaces on mobile app, web portal and tablet for employees and managers, automatically driving timely notifications, approvals and validations of data according to the company's business rules

# ProMark for SAP

## CERTIFIED INTEGRATION WITH SAP SOLUTIONS

### INTEGRATION VIA PROHOST

Via our ProHost integration modules, up-to-date and valuable data can be exchanged seamlessly between ProMark and SAP applications:



### EXACT PAYROLL AND ABSENCE RELATED DATA – IN REAL TIME

## ACCURATE PAYROLL AND ABSENCE DATA

With ProMark, the company can digitalise all collective and company work agreements with real-time validation and reporting of deviations. Thus, ProMark complements SAP SuccessFactors and SAP HCM by collecting and distributing exact payroll and absence related data – in real time.



### STANDARD INTEGRATION TO SAP HCM VIA PROHOST AND IDOCS

The integration between SAP HCM and ProMark is built on standard IDocs from SAP. Via this interface, ProMark receives employee master data, account balances and cost center information from SAP HCM and sends time and absence registrations back in return – without the need for custom programming.

### STANDARD INTEGRATION TO SAP SUCCESSFACTORS VIA PROHOST, TILES AND WEB WIDGETS

The integration to SAP SuccessFactors can include both data and user interfaces via tiles and web widgets (ProMark REST APIs). A new OData driver in ProHost allows flexible field mapping between the two systems. Authorisation is either formbased or OAuth2 authentication.

The tiles can contain data from ProMark and SAP at the same time. And they can also open the ProMark web portal for more advanced functionality such as employee attendance plan, employee balances, absence calendars, project data, approvals etc.

# ProMark for SAP

## TYPES OF DATA EXCHANGED

DATA FROM PROMARK	DATA FROM SAP SUCCESS-FACTORS/HCM
<ul style="list-style-type: none"> <li>• Time registrations (hours)</li> <li>• Absence registrations</li> <li>• Validated payroll on all payroll types</li> </ul>	<ul style="list-style-type: none"> <li>• Employee master data</li> <li>• Employee balances</li> <li>• Cost centers</li> <li>• Internal orders</li> </ul>

## LESS MANUAL ROUTINES AND ERRORS, COMPLIANCE AND INCREASED EFFICIENCY

Close integration reduces the manual routines in payroll calculation and errors in the transfer of data, ensures that the company is compliant with regulatory and local agreements and increases efficiency.

## EXTENSION TO SAP

### EXTENDING SAP TO THE SHOP FLOOR

ProMark operates at a more detailed level than the SAP system and works as an extension to SAP. Whereas SAP makes the overall master production plan based on demand/orders and plans the availability of resources, ProMark tracks performance and progress at the shop floor at a more detailed level in real time, enabling operational planning and re-planning.



## TASK MANAGEMENT AT A DETAILED LEVEL

## STANDARD INTEGRATION VIA PROHOST AND IDOCS

The integration between SAP ERP and ProMark is built on standard IDocs from SAP. Via this interface, ProMark can distinguish which SAP module the order comes from based on SAP's order types and return data on the order to the correct module in SAP.

## TYPES OF DATA EXCHANGED

DATA FROM PROMARK	DATA FROM SAP ERP
<ul style="list-style-type: none"> <li>• Job transactions: Time, amount and status</li> <li>• Job transactions: Scrapped items (reasons)</li> <li>• Job cost transactions:                             <ul style="list-style-type: none"> <li>• Cost Order (CO)</li> <li>• Project System (PS)</li> <li>• Plant Maintenance (PM)</li> <li>• Customer Service (CS): Time split on payroll type</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Production orders (PP)</li> <li>• Cost Order (CO)</li> <li>• Project System (PS)</li> <li>• Customer Service (CS)</li> <li>• Material Management (MM)</li> <li>• Plant Maintenance (PM)</li> </ul>

## FACT-BASED OVERVIEW FOR BETTER BUSINESS DECISIONS

This provides the company with a much better overview that ensures a fact-based foundation for daily business decisions.

# ProMark for SAP

## OPTIMISED BUSINESS FLOWS

### ENHANCED VALUE OF YOUR SAP SOLUTIONS

## LOW TCO AND HIGH ROI

## FUTURE-PROOF SOLUTION FOR SAP CUSTOMERS

## MORE VALUE FROM YOUR SAP SOLUTIONS AND INCREASED EFFICIENCY

Integrating ProMark and SAP solutions provides many benefits to the company:

- Correct salary with full transparency for the employee and the managers through timely notifications, approvals and validation
- Complete visibility into efficiency by combining time registration with job and project registration, including management of exceptions and deviations
- Ability to follow up on time usage in real time and a correct basis for invoicing of the company's customers
- Efficient management of the company's resources – and thus less overtime – with minimal administrative time
- Saved time on registration via modern, intuitive user interfaces such as mobile app, web portal, registration terminal and tablets, also without being online with SAP SuccessFactors
- Low total cost of ownership (TCO) and high return on investment (ROI) compared to SAP SuccessFactors implementations of regulatory and local work agreements, including guaranteed compliance capability

Thus, ProMark is a future-proof solution for companies that have chosen an SAP strategy.

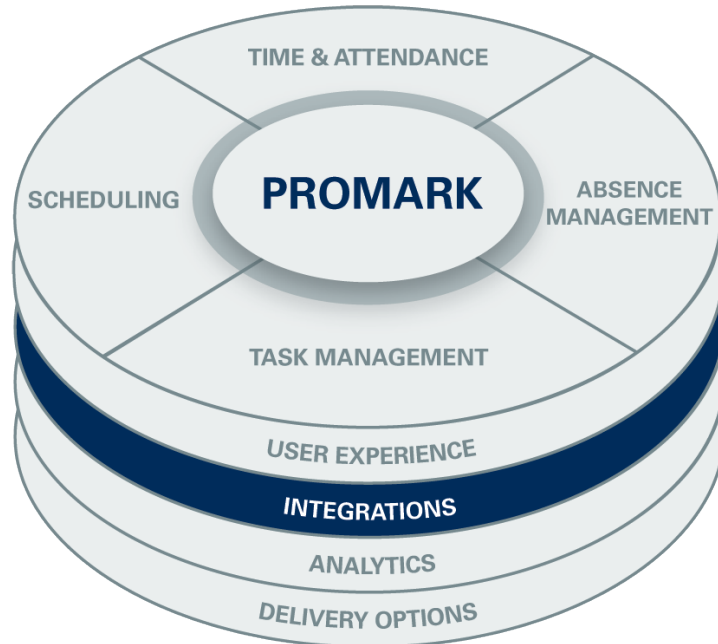
### SAP ECO SYSTEM PRESENCE

- SAP PartnerEdge partner
- ProMark is available on SAP Store
- Included in SAP Partner Finder directory
- Included in SAP Certified Solutions directory
- Member of UKISUG, SBN and SAPSA user groups



# PROMARK WORKFORCE MANAGEMENT

ProMark for SAP is one of the integrations in ProMark Workforce Management. With ProMark we help to manage companies' largest and most valuable and strategic resource the workforce. Go to [www.mark-info.co.uk](http://www.mark-info.co.uk) for more information about all opportunities.



#### TIME & ATTENDANCE

Accurate registration of working hours and absence validated against collective and local agreements creates the correct payroll basis



#### ABSENCE MANAGEMENT

Advanced handling of accrual, use and transfer of holiday. Sickness management with distribution on the right accounts and workflows for follow-up and overview



#### TASK MANAGEMENT

Registration of employee activities (job, project and process) refines ERP data for follow-up on deliveries and costs



#### SCHEDULING

Rostering and employee scheduling for effective use of company resources – even in case of deviations



#### USER EXPERIENCE

Webportal, mobile app and terminals for registration, overview and approvals



#### INTEGRATIONS

Modern, secure API-based integrations for payroll, HR and ERP ensure exchange of important data and user experiences



#### ANALYTICS

Reports and Business Intelligence for analysis of data from all parts of ProMark for fact-based decisions and increased efficiency



#### DELIVERY OPTIONS

Standard public cloud, private cloud or on-premise according to customer requirements

2021-12

## MARK INFORMATION

Mark Information is an innovative software company offering Workforce Management solutions from offices in Denmark, Sweden, Norway, United Kingdom and Romania. Mark Information's Workforce Management solution ProMark enables customers to optimise productivity and generate savings through scheduling the right resources, at the right time, for the right job and ensures that resources are remunerated correctly in the most effective way. Mark Information services global corporations and has more than 1000 installations and 300,000 users. Read more at [www.mark-info.co.uk](http://www.mark-info.co.uk).

